



About Asabe Makele

Asabe is an executive coach, facilitator, corporate trainer and business consultant focusing on leadership, strategy, talent development, business development (BD) and communications – and she is passionate about helping organisations and individuals thrive.

Asabe has 25 years' professional experience in London, Hong Kong, Milan, New York and now Dubai (since 2014) – successfully working with/bringing together people of diverse cultural backgrounds and talents to achieve results. She started her career as a solicitor in London before transitioning to regional and global roles encompassing strategy, leadership, talent development, business management, operations, BD, marketing and communications at global law firms such as Clifford Chance, Baker McKenzie and Clyde & Co.

Her professional experience and positive energy dovetail effectively when coaching, training and mentoring senior/future leaders and leadership teams to help them maximise their potential and drive positive change. Admitted as a solicitor in England & Wales, with an LLB in Law & Business Studies from University of Birmingham, Asabe is also a certified organisational coach and certified in Teaching English to Speakers of Other Languages.

Examples of your work:

- Designed and delivered the first ever Dubai Legal Affairs Department-certified courses for Baker McKenzie's UAE lawyers, other professional staff and key global clients on BD, communication and personal development skills.
- Designed and delivered training programmes on BD, client relationship management, pitching, presentation and communications skills for lawyers and managers in Europe, Middle East & Africa.
- Designed and provided media training and crisis management communications training for executive leadership teams in global law firms.
- Led and facilitated strategy sessions with executive leadership teams of global law firms resulting in clear strategic plans, increased collaboration and targeted actions to drive revenue growth and improve profitability.

Accreditations

- Admitted as a solicitor in England & Wales
- Certified Organisational Coach (IECL)
- Certification of Italian as a Foreign Language
- Law & Business Studies LLB – University of Birmingham, UK
- TEFL Certificate in Teaching English to Speakers of Other Language

What clients say about you

N/A